

SUPPLY, DELIVERY AND OFF-LOADING OF CHEMICAL DISINFECTANTS (CALCIUM HYPOCHLORITE) FOR SEWAGE EFFLUENT ON AN 'AS AND WHEN' REQUIRED BASIS FOR A PERIOD OF THIRTY-SIX (36) MONTH

<u>CONTRACT NUMBER:</u>	JW OPS 014/26
<u>CONTRACT TITLE:</u>	SUPPLY, DELIVERY AND OFF-LOADING OF CHEMICAL DISINFECTANTS (CALCIUM HYPOCHLORITE) FOR SEWAGE EFFLUENT ON AN 'AS AND WHEN' REQUIRED BASIS FOR A PERIOD OF THIRTY-SIX (36) MONTHS
<u>DEPARTMENT:</u>	OPERATIONS
<u>DATE OF MEETING:</u>	29 SEPTEMBER 2026
<u>TIME OF MEETING:</u>	13:30
<u>VENUE FOR MEETING:</u>	FFENNEL ROAD DEPOT, 82-IR,CORNER ROSETTENVILLE ROAD AND FENNEL ROAD,JOHANNESBURG : FFENNEL HALL
<u>CLOSING DATE:</u>	28 OCTOBER 2026
<u>MARCH CLOSING TIME:</u>	10:30AM

1. WELCOME

Mr Gudani Mugabi welcomed everyone who attended the meeting and introduced JW personnel.

NAME & SURNAME	EMAIL ADDRESS	DEPARTMENT
Gudani Mugabi	Gudani.Mugabi@jwater.co.za	Supply Chain
Lesego Motsepe	lesego.motsepe@jwater.co.za	Operations
Siphosethu Mazibuko	Siphosethu.Mazibuko@jwater.co.za	Operations

2. CONTACT PERSONS

Mr. Lesego Motsepe

Email: lesego.motsepe@jwater.co.za

Telephone number: 011 959 3907

Ms. Nthabiseng Matabane

Email: nthabiseng.matabane@jwater.co.za

Telephone number:011 688 1512

3. SCM – ADMIN AND BID DOCUMENTATION PRESENTATION BY Mr GUDANI MUGABI

- Mr Gudani Mugabi indicated that this is an open tender and the meeting is **COMPULSORY**, therefore bidders who did not attend the meeting will be considered for this tender.

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- Tender documents are available in PDF format at no cost on Johannesburg water website and eTenders.gov.za as of 14 September 2026.
- Tender documents need to be bound and contain all pages. Tenderers, therefore, need to ensure that the tender document is submitted in its entirety with no pages or parts missing. The order of the documents must be as set out as on the Web page and all pages arranged correctly.
- The tender document must be filled in using black ink only, any other colour pen or pencil is prohibited.
- Tender documents may be completed electronically without altering or tampering of any of the text (terms, conditions, specifications etc.) in the tender documents.
- Any mistakes must be struck off and corrected with a single black ink line and signed (authenticated) by the tenderer. Tenderers were also advised to sign (authenticate) each alteration where there are any to avoid being disqualified.
- The use of correction fluid (Tippex) to correct mistakes is not allowed and if used the tender will be disqualified.
- The tender document must be completed in full, and all the forms must be fully completed and signed accordingly. Tenderers must not leave any blank spaces upon completion of the tender document.
- Tenderers must refer to the checklist on page 5 to 8 of the tender document for guidance.
- Make sure that your pricing schedule is fully completed and signed.
- Each bid must be submitted in a separate, properly sealed envelope/ package on which the Name, email address and telephone number of the tenderer must be indicated. The Tender number and Description must be clearly written on the envelope/ package.
- Tender documents submitted via courier services will be accepted provided that the bidder instructs such courier company or its representative to deposit the tender document in the tender box provided. Under no circumstances should tender documents be handed to an employee of JW. JW will not be held liable for any documents that are not in the tender box at the time of closing.
- Tender documents may not be submitted via the South African Post Office as only tender documents received in the Tender box at the time of closing will be considered.
- Tenderers must make sure that they read and understand the requirements of the tender. Should tenderers need any clarity, they are encouraged to email the contact **Nthabiseng**

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Matabane and Lesego Motsepe (contact details are on the cover page of the tender document).

- Tenderers are required to submit a hard copy document and an electronic copy on a USB flash drive, however tenderers who did not submit the USB will not be disqualified. Electronic submissions of tenders are **NOT** allowed.
- Tenderers must be registered on Central Supplier Database (CSD) and provide their registration MAAA**** number on the cover page of the tender document. Tenderers must ensure that they are always tax compliant on CSD.
- The 80 / 20 points scoring system will be applicable to this tender. 80 points will be allocated to Price and the remaining 20 points will be for specific goals.

SPECIFIC GOALS POINTS ALLOCATION

- Business owned by 51% or more-Black people
- Business owned by 51% or more-Women
- Attention must be brought to the documentation the tenderers must submit in order for JW to verify points claimed. If the tenderer has claimed more points, then the verification document supports, JW will adjust the points claimed when calculating the preference points in line with verification documents submitted.
- Tenderers tendering as JV must submit a JV BBBEE certificate.
- In bids where consortia / joint ventures / sub-contractors are involved; each party must submit a separate TCS certificate / pin / CSD number.
- Tenders will be valid for 90 days after the closing date or any other duration agreed to by the tenderer and JW prior to tender validity expiring.
- Co-bidding is prohibited. (Tenderer being a member / owner / shareholder in more than one consortium / entity for the same project). Please read MBD 9 Certificate of Independence prior to signing the declaration.
- Tenderers are encouraged to truthfully declare all other company interests they may have, with specific reference to Question 3.14, of which if not fully completed, might lead to disqualification. Tenderers are encouraged to utilise the CIPC bizportal (www.bizportal.gov.za), free registration to check the companies for which a director is a director for. This can be done by inserting an ID number for the director tendering and the portal will show all companies, whether active or not.
- No bids will be considered from persons in the service of the state.

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- Tenderers must recheck on the JW website and etender page for any communication send to tenderers as there might be a problem with the emails send to the tenderers. This communication might include addendums to tender for extension of closing dates, changes in the tender specification, changes in pricing schedules, or any other matter affecting the tender in question, and which might have an impact on how tenderers respond.
- Tenders will be opened in public soon after the closing time and recording of received documents but not later than 11:00 at the tender office located at Turbine Hall, 65 Ntemi Piliso Street, Newtown, 2001, ground floor. Tenderers' names and total prices, where practical will be read out.
- Tenderers are encouraged to note the closing date and time of the tender; late tenders will not be accepted. The closing date for this tender is 28 October 2026 at 10:30.
- All bids are to be deposited in the tender box allocated on the ground floor at No.65 Ntemi Piliso street Turbine Hall, Newtown.

SUPPORTING DOCUMENTS

1. SARS one-time TAX PIN
2. Where business and/or director premises are owned, a municipal rates and taxes statement of account must be submitted (not older than three (03) months and NOT IN ARREARS for more than 90days). If in arrears an acknowledgement of debt agreement must be entered into with municipality concerned and submitted with the tender.
3. Where business and/or director premises are leased/ hired/ rented, a valid lease agreement should be submitted duly signed and indicating the address at which the business is situated and where the director resides. The lease should be valid and active at time of tender submission and closing.
4. 3-year financial statements (audited where applicable) , especially in instances where the tendered value is estimated to exceed R10million including VAT.
5. Joint Venture / Consortium Agreement signed by all parties.
6. Valid BBBEE Certificate issued by a SANAS accredited verification agency or copy thereof or a valid (EME/QSE) sworn affidavit/ or CIPC EME affidavit
7. A completed and signed Invitation to Bid form MBD 1
8. A completed and signed Pricing Schedule – Firm Prices (Purchases) MBD 3.1

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9. A completed and signed Declaration of Interest form MBD 4
10. A completed and signed Preference Points (Specific Goals) Claim Form MBD 6.1
11. A completed and signed Declaration of Bidder's Past Supply Chain Management
 - a. Practices MBD 8
12. A completed and signed Certificate of Independent Bid Determination (MBD 9)

Mr Lesego Motsepe presented the following

4. SCOPE OF WORK

The service provider(s) shall be required to supply, delivery and off-loading of chemical disinfectants (calcium hypochlorite) for sewage effluent on an "as and when" required basis for a period of thirty-six (36) months.

5. EVALUATION CRITERIA

The tender will be evaluated in four (04) stages;

Stage 1: Mandatory Evaluation Criteria

NO.	MANDATORY CRITERIA	YES
1.	Attendance of Mandatory Tender Briefing Meeting	Yes
2.	Signed and Completed Pricing Schedule	Yes

NB: Bidders that fail to comply with the above mandatory requirement may not be considered further for evaluation.

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Stage 3: Functionality Evaluation Criteria

The following aspects will be considered during the Technical Evaluation:

12.3.1. The tenderer (company) must have a minimum of two (2) years' experience with accumulative value of at least R5 Million in the supply and delivery of chemical disinfectants (calcium hypochlorite) carried out successfully.

12.3.2. The tenderer is required to submit samples of chemicals (calcium hypochlorite) offered at the JW CYDNA Lab as stipulated on the Technical Specifications of the tender document.

12.3.3. The tenderer is required to submit Safety Data Sheet (SDS) and Certificate of Analysis (COA) authenticated by the manufacturer for the chemicals offered as tender returnable.

The submitted samples of chemicals will be evaluated for their compliance with the technical specifications in line with the Safety Data Sheet (SDS) and authenticated Certificate of Analysis (COA) submitted with the samples.

A maximum of 100 points will be allocated for Functionality. The following criteria will be applicable.

TENDERER'S EXPERIENCE AND EXPERIENCE OF KEY PERSONNEL					
CRITERIA NO.	CRITERIA	EVIDENCE	SUB-CRITERIA/CLAUSE	MAX SCORE	SCORE
1.	TENDERER'S EXPERIENCE The tenderer (company) must have a minimum of two (2) years experience with accumulative value of at least R5 Million in the supply and delivery of chemical disinfectants (calcium hypochlorite) carried out successfully	The tenderer(Company) must provide relevant reference letter(s) as proof that they have experience in the supply and delivery of chemical disinfectants (calcium hypochlorite) <i>NB .The attached reference template must be completed by the referee and included in the tender submission. Alternatively, the client's letterhead may be used for this purpose provided it complies with the functional criteria requirements. A separate form must be completed for each reference as required in the evaluation criteria. The Information provided will be verified and if found to be false or misrepresented, punitive measures will be instituted against the respective party including blacklisting and restriction from participating in any future government tender.</i>	The tenderer (company) must have a minimum of two (2) years experience with accumulative value of at least R5 Million in the supply and delivery of chemical disinfectants (calcium hypochlorite) carried out successfully	100	
			Less than 2 years experience with accumulative project/contract value of at least R5M or submission not meeting requirement		0
			2 years and more but less than 3 years experience with accumulative project/contract value of at least R5M		70
			3 years and more with accumulative project/contract value of at least R5M		100
The tenderer is required to obtain a minimum of 70 points to be evaluated further					
MINIMUM QUALIFYING SCORE				70	
TOTAL				100	

“It is the Tenderer's responsibility to ensure that the contactable reference provided are accurate and reachable. The Johannesburg Water reserves the right, at its discretion, to verify references for tenderers who meet the minimum qualifying score, including conducting checks on selected references where deemed necessary for due diligence purposes. The Contactable Referee will have five working days from time of request by Johannesburg Water to confirm, in writing, the information on the Contactable Reference letter. Failure to confirm the reference by the Tenderer's referee contact within the stipulated time will result in the points for contactable reference not being allocated to the Tenderer.”

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PART B:

- Bidders who passed part A of technical evaluation shall be required to submit completed Data Sheet annexed, and Safety Data Sheet including Certificate of Analysis (COA) **from** their product manufacturer/supplier for item offered within 5 working days from the date when the request is made. The COA must reflect the analysis of calcium hypochlorite as stated under item 6.4.2 of the tender document, and it must be authenticated by the manufacturer.
- Bidders who passed part A of technical evaluation shall be required to submit one Liter (1L) sample of calcium hypochlorite product offered to the Johannesburg Water's CYDNA Laboratory within 5 working days from the date of request, properly parcelled, sealed and clearly labelled showing the name of the tenderer and contact number. Sample submitted shall be analysed by technical signatories from SANAS accredited JW CYDNA Laboratory in the presence of the evaluation team and bidders who passed Part A of technical evaluation.

PART B Sample Evaluation Criteria

No.	Criteria	Documentary Evidence	Source documents for evaluation	Submission compliant (Yes/No)
2.	Compliance to the technical specification of calcium hypochlorite as stated under scope of work and technical specification item 6.4.2	Bidders who passed part A of technical evaluation will be required to submit Certificate of Analysis (COA) from their product manufacturer/supplier for item offered within 5 working days from the date when the request is made. The COA must reflect the analysis of calcium hypochlorite as stated under the scope of work and technical specification item 6.4.2 of the tender document, and it must be authenticated by the manufacturer.	The submission from the tenderer must meet the requirements analysis required on the COA as per the technical specification item 6.4.2 of the tender document and the COA must be authenticated by the manufacture to be considered for further evaluation.	Submission Compliant: (Yes/No)
3.	Submission and Testing of the sample.	Bidders who passed part A of technical evaluation will be required to submit the sample of the product with the authenticated COA by the manufacturer within five (05) working days from the date when the request is made.	The sample submitted by the tenderer shall be analysed by the JW scientific services for Chlorine content and must pass the test and comply with at least the minimum concentration of 4 - 6% as per the technical specification item 6.4.2	Sample chlorine concentration compliant: (Yes/No)

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The tenderer's submitted sample and authenticated COA of calcium hypochlorite including the fully completed technical data sheet must meet the requirements as stipulated to be considered for further evaluation.

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Stage 4: Price and Preference Points Evaluation

The tenderer will be evaluated on 80/20 preference system.

6. PRICING SCHEDULE

The provided quantities are an estimate and the actual required quantities when the contract is in place may vary from the stipulated estimated quantities.

The tenderer must provide unit rates and totals for each year as required.

The tenderer must provide a total for year 1 to year 3 Excluding VAT, the VAT amount and the total for year 1 to year 3 Including VAT.

The pricing schedule must be fully completed and signed.

7. AWARD AND ALLOCATION STRATEGY

Award Strategy

Award to the highest-scoring tenderer in terms of price and specific goals.

Allocation Strategy

Allocate to the highest-scoring tenderer in terms of price and specific goals.

8. SPECIAL CONDITIONS

It was emphasised that the tenderers are to ensure that they thoroughly go through the special conditions of the tender, as they would be the terms and conditions of the contract upon award.

9. QUESTIONS AND ANSWERS

#	<u>QUESTIONS</u>	<u>RESPONSES</u>
1)	Is the experience requirement for this tender limited to the supply and delivery of calcium hypochlorite?	Yes, As defined in the tender document, the tenderer (company) must have a minimum of two (2) years' experience, with an accumulated value of at least R5 million, in the successful supply and delivery of chemical disinfectants (calcium hypochlorite).
2)	Will a bidder be disqualified if its experience includes the supply and delivery of chemicals other than calcium	Bidders are referred to Question 1 and the evaluation criteria as defined in the tender document.

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	hypochlorite, even if the required value is achieved?	
3)	The tender refers to de-bottlenecking and repairs to damage of JW infrastructure for which the service provider may be liable. Does this include the repair of pumps?	No. Any damage to pipes and/or manifolds occurring during the unblocking process shall be replaced immediately at the cost of the service provider. Assets such as pumps and tanks will be repaired by JW where required.
4)	Although the contract allows for price adjustments for certain components of the bid, is there an estimated commencement date for the contract?	At this stage, there is no confirmed contract commencement date. Once the tender closes, the prices will remain valid for 90 days. Should this change, bidders will be notified in writing. The first price adjustment shall be applied three (3) months after the Contract Commencement Date and thereafter every three (3) months for the duration of the contract, which is thirty-six (36) months.
5)	Will JW accept new technologies, or is the tender limited to the specified product?	No. For this tender, no deviations will be accepted. JW requires the scope as defined in the tender document.
6)	Will calcium hypochlorite be accepted in chip or granular form?	Due to the existing system and infrastructure, JW will only accept calcium hypochlorite in liquid form.
7)	What is the required delivery period after an order has been placed?	A period of two (2) days will be allowed to accommodate storage and the sourcing of the required quantities. Bidders are required to ensure the availability of the product and sufficient capacity to meet the delivery requirements. Bidders' attention is drawn to Special Conditions Clause 21 on page 79, which provides for penalties for failure to deliver.
8)	Is this a panel contract, or will a single service provider be appointed? If a panel is appointed, will the service provider be responsible for any damage occurring during supply and delivery?	The tender will be awarded to the highest-scoring tenderer in terms of price and specific goals. Therefore, a single service provider will be appointed. In the event of any damage occurring, bidders are referred to Question 3 for clarification regarding the responsibility for such damage.

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9)	Why is there no provision for key personnel such as process controllers and/or lead process engineers in the tender document?	Deliveries will be carried out under the guidance and supervision of JW personnel. The works employ registered Class V – VI and professional registered process controllers (PrPc).
10)	The tender refers to the use of MBD 3.1. How does it apply where the bid includes both firm and non-firm components?	MBD 3.1 is to be completed in line with the product, calcium hypochlorite. The rates provided for Year 1 to Year 3 shall be firm and fixed for the full contract period of thirty-six (36) months. The rates for calcium hypochlorite shall not be subject to any escalation or adjustment for the duration of the contract.
11)	How will the capacity to supply be calculated where some of the bidder's experience includes O&M projects?	As defined in the tender document, the tenderer (company) must have a minimum of two (2) years' experience, with an accumulated value of at least R5 million, in the supply and delivery of chemical disinfectants.
12)	Will the tenderer's experience be considered if they have supplied calcium hypochlorite in a solid form for a minimum of two years, with an accumulated value of at least R5 million, in the supply and delivery of chemical disinfectants?	For fairness, yes.

CLOSURE

Should bidders need any clarity, all queries are to be submitted 10 days before the closing date.

Mr Gudani Mugabi thanked all who attended the briefing, and the meeting was adjourned.