

JW OPS 034/25
**APPOINTMENT OF SERVICE PROVIDER(S) FOR SUPPLY, DELIVERY, INSTALLATION
AND SERVICING OF FIREFIGHTING EQUIPMENT ON AN AS AND WHEN REQUIRED
BASIS FOR THIRTY-SIX (36) MONTHS**

TENDER BRIEFING - MINUTES

<u>CONTRACT TITLE:</u>	APPOINTMENT OF SERVICE PROVIDER(S) FOR SUPPLY, DELIVERY, INSTALLATION AND SERVICING OF FIREFIGHTING EQUIPMENT ON AN AS AND WHEN REQUIRED BASIS FOR THIRTY-SIX (36) MONTHS
<u>DEPARTMENT:</u>	OPERATIONS
<u>DATE OF MEETING:</u>	16 JULY 2026
<u>TIME OF MEETING:</u>	12:00 PM
<u>VENUE FOR MEETING:</u>	65 NTEMI PILISO STREET TURBINE HALL NEWTOWN, AUDITORIUM
<u>CLOSING DATE:</u>	03 AUGUST 2026
<u>TIME:</u>	10:30AM

1. WELCOME

Ms Maria Chirindze welcomed everyone who attended the meeting and introduced JW personnel.

NAME & SURNAME	EMAIL ADDRESS	DEPARTMENT
Maria Chirindze	maria.chirindze@jwater.co.za	Supply Chain
Ms Lenah Motaung	lenah.motaung@jwater.co.za	Operations
Ms Nosipho Gulwa	Nosipho.gulwa@jwater.co.za	Operations

2. CONTACT PERSONS

Mr Ntokozo Mdluli

Ms. Gcina Ndela

Email: ntokozo.mdluli@jwater.co.za

Email: gcina.ndela@jwater.co.za

Telephone number: 011 688 1945

Telephone number: 011 688 1796

3. SCM – ADMIN AND BID DOCUMENTATION PRESENTATION BY MS MARIA CHIRRINDZE

- Ms Maria Chirindze indicated that this is an open tender and the meeting is **COMPULSORY**, therefore bidders who did not attend the meeting will NOT be considered for this tender.

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- Tender documents are available in PDF format at no cost on Johannesburg water website and eTenders.gov.za as of 29 June 2026.
- Tender documents need to be bound and contain all pages. Tenderers, therefore, need to ensure that the tender document is submitted in its entirety with no pages or parts missing. The order of the documents must be as set out as on the Web page and all pages arranged correctly.
- The tender document must be filled in using black ink only, any other colour pen or pencil is prohibited.
- Tender documents may be completed electronically without altering or tampering of any of the text (terms, conditions, specifications etc.) in the tender documents.
- Any mistakes must be struck off and corrected with a single black ink line and signed (authenticated) by the tenderer..
- The use of correction fluid (Tippex) to correct mistakes is not allowed and if used the tender will be disqualified.
- The tender document must be completed in full, and all the forms must be fully completed and signed accordingly. Tenderers must not leave any blank spaces upon completion of the tender document.
- Tenderers must refer to the checklist on page 5 to 9 of the tender document for guidance of information required.
- Make sure that your Pricing Schedule is fully completed and signed
- Each bid must be submitted in a separate, properly sealed envelope/ package on which the Name, email address and telephone number of the tenderer must be indicated. The Tender number and Description must be clearly written on the envelope/ package.
- Tender documents submitted via courier services will be accepted provided that the bidder instructs such courier company or its representative to deposit the tender document in the tender box provided. Under no circumstances should tender documents

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be handed to an employee of JW. JW will not be held liable for any documents that are not in the tender box at the time of closing.

- Tender documents **may not** be submitted via the South African Post Office as only tender documents received in the Tender box at the time of closing will be considered.
- Tenderers must make sure that they read and understand the requirements of the tender. Should tenderers need any clarity, they are encouraged to email the contact person **Gcina Ndela and Ntokozo Mdluli** (contact details are on the cover page of the tender document).
- Tenderers are required to submit a hard copy document and an electronic copy on a USB flash drive, however tenderers who did not submit the USB will not be disqualified.
- Electronic submissions of tenders are **NOT** allowed.
- Tenderers must be registered on Central Supplier Database (CSD) and provide their registration MAAA**** number on the cover page of the tender document. Tenderers must ensure that they are always tax compliant on CSD.
- The 80 / 20 points scoring system will be applicable to this tender. 80 points will be allocated to Price and the remaining 20 points will be for specific goals.

SPECIFIC GOALS POINTS ALLOCATION AS PER THE DOCUMENT

- **5 points for SMME (An EME or QSE) 51% or more Black owned.**
- **5 points for Business owned by 51% or more-Women**
- **5 points for Business owned by 51% or more-Black Youth**
- **5 points for Business located within the boundaries of Gauteng province**
- For Joint Venture Agreements, Consortiums or equivalent, the agreement must show percentages of ownership and work to be completed by each party. This agreement must form part of the tender submission.

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- To determine the Joint Venture, Consortium or equivalent score for specific goals, JW will look at the consolidated BBBEE certificate to determine the points for specific goals that will be awarded to the tenderer. If a consolidated BBBEE certificate is not submitted, the parties to the joint venture, consortium or equivalent must submit their individual BBBEE certificates issued by a SANAS accredited verification agency or the documents listed below on 4.4 and the joint venture, consortium or equivalent agreement for JW to determine the proportional points for specific goals.

Documentation to be provided:

- JV, Consortium, or equivalent agreement
- Consolidated BBBEE certificate issued by an SANAS accredited verification agency. Certificate must be valid
- JV, Consortium, or equivalent agreement to contain percentage ownership which will be used to determine the proportional points for specific goals.
- Tenders will be valid for 90 days after the closing date or any other duration agreed to by the tenderer and JW prior to tender validity expiring.
- Co-bidding is prohibited. (Tenderer being a member / owner / shareholder in more than one consortium / entity for the same project). Please read MBD 9 Certificate of Independence prior to signing the declaration.
- Tenderers are encouraged to truthfully declare all other company interests they may have, with specific reference to Question 3.14, of which if not fully completed, might lead to disqualification. Tenderers are encouraged to utilise the CIPC bizportal (www.bizportal.gov.za) , free registration to check the companies for which a director is a director for. This can be done by inserting an ID number for the director tendering and the portal will show all companies, whether active or not.
- No bids will be considered from persons in the service of the state.
- Tenderers must recheck on the JW website and etender page for any communication send to tenderers as there might be a problem with the emails send to the tenderers. This communication might include addendums to tender for extension of closing dates, changes in the tender specification, changes in pricing schedules, or any other matter

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affecting the tender in question, and which might have an impact on how tenderers respond.

- Tenders will be opened in public soon after the closing time and recording of received documents but not later than 11:00 at the tender office located at Turbine Hall, 65 Ntemi Piliso Street, Newtown, 2001, ground floor. Tenderers' names and total prices, where practical will be read out.
- Tenderers are encouraged to note the closing date and time of the tender; late tenders will not be accepted. The closing date for this tender is 03 August 2026 at 10:30.
- All bids are to be deposited in the tender box allocated on the ground floor at No.65 Ntemi Piliso street Turbine Hall, Newtown.

SUPPORTING DOCUMENTS TO BE SUBMITTED WITH THE TENDER DOCUMENT

1. SARS one-time TAX PIN
2. Where business and/or director premises are owned, a municipal rates and taxes statement of account must be submitted (not older than three (03) months and NOT IN ARREARS for more than 90days). If in arrears an acknowledgement of debt agreement must be entered into with municipality concerned and submitted with the tender.
3. Where business and/or director premises are leased/ hired/ rented, a valid lease agreement should be submitted duly signed and indicating the address at which the business is situated and where the director resides. The lease should be valid and active at time of tender submission and closing.
4. Joint Venture / Consortium Agreement signed by all parties.
5. Valid BBBEE Certificate issued by a SANAS accredited verification agency or copy thereof or a valid (EME/QSE) sworn affidavit/ or CIPC EME affidavit
6. A completed and signed Invitation to Bid form MBD 1
7. A completed and signed Declaration of Interest form MBD 4
8. MBD 5 and 3-year financial statements (audited where applicable) , especially in instances where the tendered value is estimated to exceed R10million including VAT.
9. A completed and signed Preference Points (Specific Goals) Claim Form MBD 6.1
10. A completed and signed Declaration of Bidder's Past Supply Chain Management Practices MBD 8

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11. A completed and signed Certificate of Independent Bid Determination (MBD 9)

Tenderers will be notified of any omitted, outstanding, missing or incomplete administrative documents and will be offered a period of three (3) days to complete or submit those pages i.e., Municipal Bidding Documents (MBD), authority to sign and other administrative documents that require completion and signatures. These exclude documentation on functionality, price, points for specific goals and MBD6.2

Tenders that are received contrary to the above requirements will be disqualified after three (3) days period has lapsed

ANY QUESTIONS ON THE ADMINISTRATION AND BIDDING PROCEDURES

**MS LENA MOTAUNG AND NOSIPHO GULWA TOOK THE BIDDERS THROUGH THE
BELOW**

SCOPE OF WORK AND SPECIFICATIONS

GENERAL REQUIREMENTS

The contract entails supply, delivery, installation, servicing, and testing of firefighting equipment at various JW sites on "as and when" required basis for the period of thirty-six (36) months in accordance with the specification as outlined in this document.

LEGISLATIVE REQUIREMENTS

The following standards and specifications, as well as those stipulated in the Scope of Work, form an integral part of this Contract. Where required, all items offered shall comply with all applicable specification

The latest version and editions of SANS 1475-1 pertaining to the production of reconditioned firefighting equipment. Part 1. Portable and wheeled (Mobile) rechargeable fire extinguishers (SANS 1475-1).

The latest version and editions of SANS 1475-2 for the production of reconditioned firefighting equipment. Part 2. Fire hose reels and above ground hydrants (SANS 1475-2).

The latest version and editions of SANS 10105-1 for the use and control of firefighting equipment. Part 1. Portable and wheeled (Mobile) fire extinguishers (SANS 10105-1). Gives the requirements for the selection, installation, inspection, and use of portable and mobile fire extinguishers.

The latest version and editions SANS 10105-2 for the use and control of firefighting equipment. Part 2. Fire hose reels and above ground hydrants (SANS 10105-2). Covers the requirements for the installation and inspection and use of fire hose reels and hydrants.

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The latest version and editions SANS 1522 for fire extinguishing powders

Personnel carrying out the service must comply with the following:

Technician

A person who has acceptable qualifications, training, and experience with regards to fire extinguishers and who is accountable for the effective reconditioning of portable rechargeable fire extinguishers in terms of this part of the latest version and editions SANS 1475.

The technician assigned must hold valid certificate of registration with the South African Qualification and Certification Committee (SAQCC) for Fire.

Service Assistant

A person who is involved with any and all matters relating to the reconditioning of fire extinguishers; but only under direct, personal supervision of a registered person.

INVESTIGATIONS AND SPECIFICATIONS

JW reserves the right to inspect all plant , machinery and equipment which the tender proposes to use in the execution of this contract before awarding the contract and again at any time after issuing the letter of acceptance.

When JW accepts the advice of the service provider that a fire extinguisher should be condemned, all salvageable parts must be handed to the relevant manager at the specific premises.

FIRE EXTINGUISHER AND RELATED ACCESSORIES AND COMPONENTS

The Service Provider shall perform comprehensive servicing of all categories of fire extinguishers in accordance with the latest version and editions of SANS 1475-1. The scope of work shall include, but not be limited to, the following:

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Determine and verify the mass of each fire extinguisher and record the correct mass on the service label. The cost of weighing shall be included in the service cost.

Inspect the fire extinguisher container for corrosion, physical damage, and paint deterioration; remove rust, repaint where required, and ensure the unit is fit for service.

Inspect, clean, and test all internal and external components for damage, corrosion, wear, and functionality; repair, recondition, or replace defective components where necessary.

Clean and inspect discharge hoses and associated fittings, replacing them where unserviceable.

Disassemble and clean the extinguisher, including treatment or replacement of extinguishing media (such as re-pulverizing or reloading of powder) in accordance with SANS requirements.

Reassemble the extinguisher using approved and compliant parts and ensure the pressure-indicating device is functional.

Ensure all labels, markings, and instructions are compliant, legible, correct, and complete; replace where necessary and affix an updated service label.

Seal the extinguisher with an approved tamper-evident seal after servicing.

Inspect and ensure mounting brackets and installations are secure, compliant, and fit for purpose; repair or replace where required.

Condemn and record any extinguisher that is beyond economical repair or non-compliant, in accordance with SANS 1475-1.

FIRE HOSES, HOSE REELS AND RELATED COMPONENTS AND ACCESSORIES

The service provider shall carry out servicing of fire hoses and hose reels requiring maintenance as follows:

The service provider must supply, install and service hose reels upon request, in the various JW premises. These shall be carried out as prescribed in the latest versions and editions SANS 10400-T and SANS 543.

Verify that hose reels are securely mounted, properly aligned, and easily accessible.

Ensure all signage and instructions on hose reels are present and legible.

Record all inspection, testing, and maintenance activities, including defects identified and corrective actions taken.

Report any major defects or non-compliance requiring replacement or further repairs beyond routine servicing.

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The service provider must supply various relevant firefighting equipment in accordance with the latest version and editions SANS 10105-1, where requested by Johannesburg Water for the duration of the contract.

The service provider must provide a warranty for all supplied equipment for the total duration of the contract with Johannesburg water.

The service provider must record all inspection, testing, and maintenance activities, including defects identified and corrective actions taken.

The service provider must report any major defects or non-compliance requiring replacement or further repairs beyond routine servicing.

SERVICING OF FIRE HYDRANTS

The Service Provider is required to carry out the inspection, servicing, testing, and maintenance of all fire hydrants to ensure compliance with applicable standards, including SANS requirements and the Occupational Health and Safety Act (Act 85 of 1993), as follows:

Inspect all fire hydrants for accessibility, visibility, and physical condition, ensuring that hydrants are free from obstruction, damage, corrosion, or leakage.

Inspect and test hydrant outlets, caps, threads, and washers to ensure compatibility and proper sealing.

The service provider must conduct relevant testing, including water jet pressure testing and flow testing on fire hydrants.

Report any major defects or non-compliance issues requiring repair or replacement beyond routine maintenance.

Issue a compliance certificate upon completion of servicing, where applicable.

All work shall be carried out by suitably qualified personnel using appropriate tools and equipment, ensuring minimal disruption to operations and maintaining system availability at all times.

FIRE AND SMOKE DETECTORS AND ALARMS

The service provider will also be responsible for servicing smoke detectors at quarterly intervals and fire alarm systems yearly at the various JW premises.

Smoke alarm and detectors should be tested every six months by a certified professional.

Fire alarm systems should be inspected quarterly by a certified professional.

The service provider should ensure that all systems remain fully operational and compliant at all times through routine preventative maintenance.

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The service provider must also provide proof thereof servicing the smoke detectors in accordance with the SANS specifications and OHS Act 85 of 1993 and its regulations.

The service should update and maintain system logs, service records, and maintenance reports for audit and compliance purposes.

Issue service reports and certification of compliance upon completion of each maintenance cycle.

FIRE DETECTION AND GAS FIRE SUPPRESSION SYSTEMS

The Service Provider shall, upon instruction from Johannesburg Water (JW), design, supply, install, commission, service, test, certify, and/or maintain fire detection and gas fire suppression systems, including all associated equipment, accessories, interfaces, and ancillary components, at various JW premises.

All works shall be executed in strict accordance with the Occupational Health and Safety Act 85 of 1993 and its applicable Regulations, as well as the latest editions of all relevant South African National Standards (SANS), including but not limited to SANS 10139 and any other applicable SANS standards referenced in the subsequent section.

The Service Provider shall ensure that all systems are installed, maintained, and operated in a manner that guarantees continuous compliance with statutory requirements, manufacturer specifications, and applicable fire safety standards.

Upon completion of any installation, alteration, servicing, testing, or commissioning activity, the Service Provider shall issue a valid Certificate of Compliance (CoC) to the authorised Johannesburg Water representative. All relevant test results, service reports, and maintenance records shall be duly recorded and entered into the applicable system logbooks.

All fire detection and gas suppression systems shall at all times be maintained in a fully operational state to ensure reliable, effective, and compliant fire protection capability.

Compliance to the latest version and editions standards and legislation

All service, maintenance and inspection activities shall comply with, but not limited to the latest version and editions of the following standards and legislation, SANS 1475, SANS 14520, SANS 10139, SANS 10287, SANS 369, SANS 543, SANS 1125, SANS 10400-T, SANS 10142-1, the SAQCC Fire Regulations, and the Occupational Health and Safety Act (Act 85 of 1993), as amended.

The service frequency for the Fire detection and gas fire suppression systems

The Contractor shall perform inspections and services at prescribed intervals, including monthly visual inspections, quarterly functional testing, bi-annual servicing, and annual comprehensive inspection and certification on the fire detection and gas fire suppression systems. Additional inspections shall be conducted immediately after any system activation or modification.

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i. Monthly Inspections

Monthly inspections shall include verification of control panel status, power supply and battery condition, detector cleanliness and integrity, cylinder pressure indicators, valve positions, pipework condition, nozzle alignment, alarm devices, signage, and system accessibility. Any defects or abnormalities identified shall be recorded and reported to the Client within 24 hours.

ii. Quarterly Functional Testing

Quarterly testing shall include functional testing of a representative sample of detectors and manual release stations, confirmation of alarm activation and signal transmission, verification of interlocks with HVAC and electrical systems, testing of time delays and abort functions, and review of control panel event logs. Enclosure integrity for gaseous systems shall also be visually assessed

iii. Bi-Annual Servicing

Bi-annual servicing shall include cleaning of detection devices and control panels, inspection of cylinders, hoses and nozzles, testing of solenoids and actuators, inspection and testing of pumps, valves and strainers, verification of flow and pressure, and lubrication of mechanical components where applicable.

iv. Annual Comprehensive Inspection

The annual inspection shall consist of a full system evaluation, including integrity testing, calibration of detection and control equipment, pressure testing of cylinders and pipework, verification of agent quantities, enclosure integrity testing for gaseous systems, inspection of water storage tanks, and performance testing of fire pumps. Compliance with the latest applicable standards shall be confirmed.

v. Certification

Upon completion of the annual inspection, the Contractor shall issue a Certificate of Compliance and all relevant inspection and test reports. These certificates shall be valid, current, and acceptable to insurers and the local fire authority.

Performance Requirements

- The Service Provider shall be responsible for ensuring that all fire suppression systems maintain a minimum operational availability of ninety-eight percent (98%) at all times throughout the duration of the contract.
- This obligation shall include, but not be limited to, routine inspections, preventative maintenance, testing, timely repairs, fault detection, and any other measures necessary to ensure continuous compliance and system functionality. The Service Provider shall proactively identify and rectify any defects or potential failures before they impact system performance or compliance status.
- The Service Provider shall ensure that no expired certificates, permits, or compliance documentation exist at any time, and that all systems remain free of unresolved critical defects.

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Non-Compliance

Failure to perform the required inspections, servicing, or certification shall constitute a breach of contract and may result in contractual penalties or termination in accordance with the contract conditions.

Fire Suppression Cylinder Sizes and Capacities

Fire suppression system cylinders shall be available in standard manufactured sizes suitable for varying enclosure volumes, hazard classifications, and extinguishing agent types. The service provider shall be responsible for determining and selecting the appropriate cylinder size(s) based on detailed extinguishing agent quantity calculations.

All calculations and system designs shall be carried out in full compliance with SANS 14520, SANS 1475, and the relevant manufacturer's design manuals and technical specifications.

TRAINING ON NEW INSTALLATIONS

The Contractor shall, upon completion of any new installation of smoke and or fire detection and alarm, or gas fire suppression systems, provide comprehensive training to Johannesburg Water (JW) designated personnel on the operation, basic fault identification, and routine user-level maintenance of the installed system.

Such training shall be conducted by competent and suitably qualified personnel and shall be provided at no additional cost to JW. All costs associated with training, including but not limited to facilitation, materials, manuals, demonstrations, and travel, shall be deemed included in the contract pricing.

A training register and attendance records shall be submitted to JW upon completion of each training session.

EMERGENCY CALL-OUT SERVICES

The Contractor shall provide a 24-hour emergency call-out service. Maximum response times shall not exceed two hours in urban areas and four hours in remote areas.

Where permanent repairs cannot be completed immediately, temporary safety measures shall be implemented to maintain fire protection.

SPARES AND REPAIRS

Only approved and compliant spare parts shall be used for all repairs. All replaced components shall be recorded in the service register, and any obsolete, damaged, or condemned equipment shall be reported together with replacement recommendations.

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The contractor must submit with their quote a minimum of three pre-quotes for the spares to be used for repairs of any equipment. Where the spares to be used for the repairs are to be purchased from the Original Equipment Manufacturer (OEM), only one pre-quote from the OEM may be submitted with the contractor's quote for the repairs.

The cost of third-party testing of any equipment to be repaired must be accompanied by three pre-quotes from third parties duly accredited in terms the latest versions and editions of SANS 1475-1&2. Of the three pre-quotes, the cheapest quote must be selected for repair spares and for third-party testing equipment after the repairs. An invoice of the repairs of equipment when submitted to JW must be accompanied by the pre-invoices of the spares and third-party Labour, Materials and Equipment (LME) used.

A fixed maximum markup of up to 10% is allowed on to all quotations submitted by the service provider for parts, components, and materials, and a fixed maximum markup of up to 12% is allowed for third-party services required in the execution of the works under this contract. This markup is intended to cover the service provider's overheads, including but not limited to administration, procurement, handling, logistics, and related operational costs.

The stipulated allowable markup shall remain fixed for the duration of the contract and shall not be subject to escalation or variation for any reason.

A full spares price list with all recommended replacement parts, additional services and pressure testing must be assessed and approved by JW representative,

RECORD KEEPING

The Contractor shall maintain detailed service records including inspection checklists, test results, fault reports, repair history, asset serial numbers, and compliance certificates.

All records shall be made available to the Johannesburg Water for audit purposes.

GENERAL

The dry powder offered shall be 40% and higher Mono Ammonium Phosphate (MAP) as specified in the latest version and editions SANS 1522.

Only items and definitions set out in the SANS specifications will be acceptable for this contract.

Upon completion of service, all extinguishers must be sealed with tamperproof seals to indicate whether the equipment has been activated.

All extinguishers and hose reels maintained by the service provider must be provided with firmly affixed labels warranting compliance with the latest version and editions SANS 1475-2.

When extinguishers presented for service by JW are not provided with adequate printed information regarding operation, contents and suitable for use, the service provider must affix

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such information by means of any suitable method approved by JW. Copies of such information must be submitted to JW representative.

One copy of each record kept in terms of the latest version and editions SANS 1475-1 must be presented to JW with each relevant invoice. No payment will be made without these copies.

During the servicing or testing of any one unit removed from the premises of JW, the service provider must supply a replacement unit of the same type on loan to JW free of charge in the case of an emergency.

NO.	MANDATORY CRITERIA	COMPLY
1.	Mandatory Tender Briefing Meeting	Yes
2.	Signed Pricing Schedule and completed rates for items offered.	Yes
3.	Legislative Compliance for the Company: Submission of required valid SANS certificate. The tenderer must be accredited in terms the latest versions and editions of SANS 1475-1&2 permit The tenderer must submit a valid SANS certificate stating Permit to apply Certification Mark	Yes
4.	Legislative Compliance for Assigned Personnel: A minimum of one (1) technician is required, and the technician assigned must hold valid certificate of registration with the South African Qualification and Certification Committee (SAQCC) for Fire. The tenderers must submit in the provided space in the CV template the valid South African Qualification and Certification Committee (SAQCC) Fire registration numbers of the assigned technician.	Yes

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TENDERER'S EXPERIENCE AND EXPERIENCE OF KEY PERSONNEL					
CRITERIA NO.	CRITERIA	EVIDENCE	SUB-CRITERIA/CLAUSE	MAX SCORE	SCORE
1	TENDERER'S EXPERIENCE The tenderer must have a minimum of 2 years' experience in the supply, delivery, installation, and servicing of firefighting equipment completed successfully	The tenderer (company) must provide proof of experience in the supply, delivery, installation and servicing of firefighting equipment completed successfully by submitting reference letter(s). <i>The tenderer must request their client (where work was executed) to complete the contactable reference templates attached in the tender document in full or provide reference letters in their client's letter head with all information as required per the reference template provided.</i>	Experience in the supply, delivery, installation, and servicing of firefighting equipment.	40	
			No experience or less than two (2) years' experience in the supply, delivery, installation, and servicing of firefighting equipment.		0
			Two (2) years' experience but less than four (4) years' experience in the supply, delivery, installation, and servicing of firefighting equipment.		30
			Four (4) or more years' experience in the supply, delivery, installation, and servicing of firefighting equipment.		40
2	EXPERIENCE OF KEY PERSONNEL The key personnel assigned must include an SAQCC Fire registered technician with a minimum of two (2) years' working experience in the supply,	<i>The tenderer must submit a CV or complete the attached CV template for the SAQCC Fire registered key personnel who will be assigned to this contract, clearly indicating their experience with the tendering company.</i>	Experience of the SAQCC fire registered key personnel in the supply, delivery, installation, and servicing of firefighting equipment.	30	
			The required SAQCC fire registered key personnel has no experience or less than two (2) years of experience in the supply, delivery, installation, and servicing of firefighting equipment		0
			The required SAQCC fire registered key personnel has two (2) years or more but less than four (4) years of experience in the supply, delivery, installation, and servicing of firefighting equipment.		22.5

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	delivery, installation, and servicing of firefighting equipment.		The required SAQCC fire registered key personnel has four (4) years or more years of experience in the supply, delivery, installation, and servicing of firefighting equipment.		30
3	TENDERER'S CAPACITY TO SUPPLY The Tenderer (Company) is required to demonstrate the capacity to successfully and satisfactorily supply and deliver firefighting equipment to a minimum consolidated value of R100,000.00.	The tenderer must provide reference letter(s) which will stipulate the value of projects/ contracts completed for the successful and satisfactory supply and delivery of firefighting equipment Note 1: The attached reference template must be completed by the referee and included in the tender submission. Alternatively, the client's letterhead may be used for this purpose provided it complies with the functional criteria requirements, and the value of the project is clearly stipulated. The reference letters submitted(whether on the client letter head or reference template) must be signed to be deemed valid.	Consolidated Value of the Contracts/Projects for successful and satisfactory supply and delivery firefighting equipment Less than R 100 000 R 100 000 to less than R 300 000 More than R 300 000	30	0 22.5 30
MINIMUM QUALIFYING SCORE					75
TOTAL					100

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AREA TO BE TENDERED FOR

The tenderer (company) must indicate the area which they will be willing to render the services for supply, delivery, installation and servicing of firefighting equipment indicating the preferred region in terms of ranking either 1 or 2 below:

Region No.	Description - Regions	Preferred region in terms of ranking (EITHER 1 or 2)
A	Northern Region: Hamburg Depot Randburg Depot Midrand Depot Zandfontein North and South Depot Driefontein WWTW Northern WWTW CYDNA Laboratories Bryanston PS/TWR Dainfern San Erand PS/Res 2/TWR Illovo PS/TWR/Res 1 And 3 Longmeadow East San Longmeadow West San Nupen Road San Rabie Ridge PS/TWR Waterfall Park San	_____
B	Southern Region: Bushkoppies WWTW Ennerdale WWTW Ffennell Depot Ennerdale JHB Central-Langlaagte Goudkoppies WWTW Olifantsvlei WWTW Soweto Aeroton PS/RES/TWR Alveda Park San Crown Gardens PS/RES/TWR Devland San Forest Hill PS/TWR Kibler Park San Lenasia Cosmos Ps Lenasia Hospital Hill Ps/Res Liefde & Vrede San Nancefield San South Hills PS/TWR	_____

Note 1: If the bidder does not indicate their preferred region with a ranking of 1 or 2, JW reserves the right to place the bidder wherever it deems appropriate.

Note 2: There is no limit on the number of regions a tenderer may select and tender for. Please read Award and Allocation strategy.

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QUESTIONS AND ANSWERS

NO.	QUESTIONS	ANSWERS
1	What is the tender scoring system, and how are the specific goal points allocated?	It was clarified that the tender will be evaluated using the 80/20 preference point system, where 80 points will be allocated for price and 20 points for specific goals. The specific goal points are allocated as follows: 5 points for Exempted Micro Enterprises (EMEs), Qualifying Small Enterprises (QSEs), and Small, Medium and Micro Enterprises (SMMEs); 5 points for companies that are 51% or more owned by women; 5 points for companies that are 51% or more owned by Black youth; and 5 points for companies with offices located within the borders of Gauteng Province. Tenderers were advised to submit the prescribed documentary evidence in support of any specific goals claimed.
2	Where the contract requires training of Johannesburg Water staff, what records and documentation will the successful tenderer be required to provide?	It was clarified that where training of Johannesburg Water staff is required, the successful tenderer must ensure that an attendance register is circulated during each training session. The attendance register must be retained by the tenderer for their records and a copy must be provided to Johannesburg Water as evidence that the required training has been conducted. It was further clarified that the training required under this contract is limited to basic operational training and does not include back-end system or technical configuration training. In addition, where a new system is installed or an existing system is serviced, the successful tenderer will be required to issue a Certificate of Compliance (CoC) confirming that the installation or service complies with the applicable standards.

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3	Does Johannesburg Water require "happy letters" from previous clients to assess the experience of tenderers?	It was confirmed that reference letters, also referred to as "happy letters", form part of the technical evaluation criteria. Tenderers are required to submit reference letters from previous clients as evidence of their experience and satisfactory performance on similar projects. Failure to submit the required reference letters will result in the tenderer not being awarded the points allocated to the criterion and, should the minimum qualifying technical score not be achieved, the bid will not be evaluated further.
4	Clarity was sought on the pricing schedule for the servicing of smoke detectors and fire alarms. Does the estimated quantity refer to the number of systems or the number of individual units?	It was clarified that the estimated quantities reflected in the pricing schedule refer to the number of individual fire alarm and smoke detector units in multiple systems and not the number of systems. Tenderers were therefore instructed to submit their pricing based on the estimated number of individual units provided in the pricing schedule.
5	A request was made for the number of sites and the number of detectors connected to the panel boards, as this information would affect pricing.	It was clarified that, due to the large number of Johannesburg Water sites covered under the contract, it is not practical to provide detailed information for every site or panel configuration. Tenderers who wish to familiarize themselves with the typical installation environment are welcome to arrange a visit to a representative Johannesburg Water site. Such visits are intended to provide bidders with a general understanding of the site conditions only. It is also important to note that all sites differ in configuration even if serving the same function. However, tenderers were advised that their pricing must be based on the specifications, estimated quantities and requirements contained in the tender document, as these will form the basis for the evaluation of bids Tenderers are further advised that this is an as-and-when-required framework contract. The quantities reflected are consolidated estimates across all Johannesburg Water sites and have

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		been included for tender evaluation purposes only. They do not represent the exact requirements of any individual site. Where a depot or site requires work to be undertaken, Johannesburg Water will first issue a request under Section 9.1 of the Bill of Quantities for the successful tenderer to conduct a site assessment and submit a condition report. The report must identify the existing equipment, assess its condition, identify any defects or non-compliance, and recommend the servicing, maintenance, repair, and/or replacement required to achieve full compliance and fire protection at that facility. Based on the recommendations contained in the condition report, Johannesburg Water will issue a purchase order for the actual work required at that specific site, using the applicable Bill of Quantities line items and the actual quantities identified during the assessment. Accordingly, the final scope of work and quantities will be determined on a site-by-site basis during the execution of the contract.
6	A request was made for the volumes or sizes of the rooms where the fire suppression units will be installed and whether drawings could be provided, as this information would affect the quantity of gas required, the system design and ultimately the pricing.	It was clarified that Johannesburg Water is unable to provide room drawings or dimensions because the contract covers numerous sites of varying sizes and layouts. Given the number and diversity of the sites, it is not practical to issue drawings for every location. Tenderers who require a better understanding of the site conditions may arrange site visits with Johannesburg Water. For pricing purposes, the pricing schedule includes various cylinder sizes, which are intended to represent the range of room sizes expected across the various sites. Tenderers were therefore

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		instructed to base their pricing on the estimated cylinder sizes provided in the pricing schedule Johannesburg Water currently has only two sites with relatively new gas fire suppression systems that were installed approximately one to two years ago and are fitted with 34 kg cylinders. All remaining sites requiring gas fire suppression systems will be treated as new installations. For the purposes of tender evaluation, the estimated cylinder quantities for new installations (section 11.1 BoQ) were based on the assumption that these systems will primarily be installed in server rooms located at depots and pump stations (25 kg), which are generally smaller than the existing installations (34 kg) and where quantities are specified under the 34 kg size cylinders (section 11.2 BoQ) the other two existing sites were used as a benchmark. An estimated quantity of one cylinder per site has therefore been included to establish a common and equitable basis for tender evaluation. The very same installations will then be serviced using line items 8.1 and 8.2 of the BoQ once installed.
7	The technical evaluation requires reference letters demonstrating experience in the supply, delivery, installation and servicing of fire detection and suppression systems. If a tenderer has undertaken the supply and delivery for one client and the maintenance or servicing for another client, will this be accepted?	It was clarified that reference letters may be submitted from different clients, provided that they collectively demonstrate the tenderer's experience in the supply, delivery, installation and servicing of fire detection and suppression systems. The Bid Evaluation Committee will assess the combined experience reflected in the submitted reference letters, provided that they comply with the requirements of the tender document.

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8	In terms of the tenderer's experience, what is the minimum number of reference letters that may be submitted, and under Criterion 3, is the evaluation based on each individual reference letter or on the consolidated value of all reference letters submitted?	It was clarified that two technical evaluation criteria of the three require the submission of reference letters. The first criterion relates to the demonstration of experience, requiring the tenderer to have a minimum of two years' experience in the successful supply, delivery, installation and servicing of firefighting equipment. There is no prescribed minimum number of reference letters for this criterion, provided the submitted letters collectively demonstrate the required experience. The third criterion requires the tenderer to demonstrate the capacity to successfully supply and deliver firefighting equipment to a minimum consolidated contract value of R100,000.00. For this criterion, the values reflected in all qualifying reference letters will be aggregated. Each reference letter must clearly indicate the contract or purchase order value, and the combined value of all qualifying reference letters must be at least R100,000.00.
9	The tender document requires that reference letters submitted on the client's letterhead must comply with the functional evaluation requirements and clearly stipulate the project value. Some reference letters were issued several years ago and, in some instances, only reflect the month and year without a specific day. Will such reference letters be accepted?	It was clarified that reference letters will only be accepted if they contain all the information required in the prescribed reference letter template and fully comply with the functional evaluation requirements contained in the tender document. No exceptions will be made, irrespective of when the project was completed. Tenderers were therefore advised to ensure that all prescribed information is included in the submitted reference letters.
10	The specification requires monthly inspections of the smoke detectors. This appears to be excessive, particularly as the specification also requires quarterly testing. Could Johannesburg Water clarify this requirement?	It was clarified that the scope of work clearly distinguishes between inspections, servicing, maintenance and quarterly testing, each of which has prescribed frequencies in accordance with the specification. These are separate contractual activities and should not be regarded as duplication. Tenderers were advised to carefully review the scope of work and submit their pricing based on the prescribed frequencies contained in the specification. It was further clarified that where

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		the quarterly testing falls due during the same month as a scheduled monthly inspection, both activities may be undertaken during the same site visit. Tenderers were advised to plan their maintenance schedules accordingly while ensuring that all prescribed inspection and testing frequencies are complied with throughout the contract period.
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CLOSURE

Should bidders need any clarity, all queries are to be submitted 10 days before the closing date.

Ms Maria Chirindze thanked all who attended the briefing, and the meeting was adjourned